

TENDER NO:- 58(20-21)/APMSIDC/Medicine Wing/2020-22 Dated: 03-06-2020

TenderforSupply of Sanitary Napkins

To

ANDHRA PRADESH MEDICAL SERVICES &INFRASTRUCTURE DEVELOPMENT CORPORATION (APMSIDC)

(AN ENTERPRISE OF GOVT. OF A.P.),
Plot No.9, Survey No.49, IT Park, Mangalagiri,
Guntur District – 522 503.
ANDHRA PRADESH

URL: http://msidc.ap.nic.in

ONLINE TENDER FOR THE SUPPLY OF SANITARY NAPKINS TO APMSIDC

S.No	Information	Details
1	Bid Reference	58(20-21)/APMSIDC/Medicine Wing/2020-22 Dated – 03-06-2020
2	Date and time for downloading bid document	From 16-6-2020,09.00 pm
3	Last date for submission of queries through online only.	22-06-2020 at 5.00 pm
4	Pre- bid queries	All Prebid queries to be sent on tenders.apmsidc@gmail.com
5	Last date and time for uploading Documents	02-07-2020 at 5.00 pm
6	Date and time of opening of Online technical bids	02-07-2020 at 5.01 pm
7	Last date and time of submission of offline documents and SAMPLES	06-07-2020 at 5.00 pm
8	Tender Processing Fee	The bidder shall remit processing fee Rs. 5625/- in the form of Demand Draft in the name of The Managing Director, APMSIDC, Mangalagiri.
9	Earnest Money Deposit (EMD)	The Earnest Money Deposit (EMD) in the form of Demand Draft or Bank Guarantee or Bankers Cheque for Rs.3,00,000/- in favour of Managing Director, APMSIDC, Mangalagiri, Guntur district.
10	Contact number	General Manager (Drugs): 8978680705

The tender document can be downloaded free of cost from the e-Procurement Portal https://tender.apeprocurement.gov.in/ and from the website of APMSIDC www.msidc.ap.nic.in.

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ONLINE TENDER FOR THE SUPPLY OF SANITARY NAPKINS TO APMSIDC

APMSIDC is responsible for procurement and supply of all essential Medicines & Surgical Consumables to the Government Health facilities of A.P., to ensure availability of medicines/surgical on free of cost. The main functions of the Corporation are:

- i. Construction & Maintenance of Hospital Buildings
- ii. Procurement and distribution of Drugs, Surgical& Consumable and Equipment

Purchaser/Tender Inviting Authority - Managing Director, APMSIDC, Mangalagiri-522503,Guntur District, Andhra Pradesh(hereinafter referred as Tender Inviting Authority unless the context otherwise requires).

Tender Inviting Authority invites Tender for the sanitary napkins to APMSIDC.

1. LAST DATE AND TIME FOR SUBMISSION OF ONLINE TENDERS

- a) Online Bids (Technical bid and price bid)to be submitted on apeprocurement portal i.e. https://tender.apeprocurement.gov.in/
- b) The price bid shall be valid for a period of 120 days from the date of opening of Technical Bid. Prior to the expiry of the bid validity, the Tender Inviting Authority may request the Tenderers to extend the bid validity for further period as deemed fit on their original quoted prices and as per the tender terms &conditions.

2. ELIGIBILITY CRITERIA

- i. Valid manufacturing license/Licenses from statutory body of concerned Central/State Government or any authorized agency.
- ii. Valid import license if the product is imported with authorization certificate from manufacturer. In case of imported products, scanned copy of valid manufacturing license of product to be uploaded.
- iii. Valid authorized distributor certificate for distribution ofquoted itemfrom original manufacturer (In case of authorized distributors wherever applicable).
- iv. A certificate from Chartered Accountant(CA) mentioning that average annual turnover of tenderer in the lastthree years i.e. 2016-17, 2017-18 and 2018-19shall not be less than Rs.5 Cr. (For Manufacturer) and Rs. 20 Lakhs (for authorised distributors) (In case of Small-scaleindustries registered firms, turnover should be as per the norms of GOI).
- v. Tenderer should not be blacklisted/debarred/banned by any State Government / Central Government / or any Government procurement agency at the time of

- submission of online bid. Should submit self-declaration as per annexure –IX attached.
- vi. The product should have IS5045-1980 BIS certification from NABL accredited Laboratory.
- vii. Suppliers/Marketer/Agents are not eligible to participate in this Tender.

3. **GENERAL CONDITIONS**

- The tender document shall be downloaded from the websites msidc.ap.nic.inand portal i.e., apeprocurement.gov.in. The bidder shall remit processing fee Rs. 5625 in the form of Demand Draft in the name of The Managing Director, APMSIDC, Mangalagiri.
- ii. EMD (Earnest Money Deposit): EMD of Rs. 3 Lakh/- (Rupees Three lakh) only as specified in Clause 7 of the Tender document in the form of Demand Draft Scheduled Bank favoring "MD, APMSIDC", payable at Mangalagiri which is to be delivered in original to APMSIDC, Mangalagiri on or before the date stipulated against 'Bid opening Date '. Name & full address of the bidder may be written at the back of the Demand Draft/Pay Order. Signed and scanned soft copy of the EMD instrument must be uploaded (ANNEXURE III) to the e-Procurement portal. EMD in any other form like cheque/cash/postal order etc. will not be accepted. The Bid (in case not exempted for EMD as mentioned in tender document) without EMD shall be summarily rejected.
- iii. At any time prior to the last date of submission of online bid, Tender Inviting Authority may, for any reason, whether on own initiative or in response to a clarification requested by a prospective Tenderer, may modify the condition in Tender documents by an amendment uploading on website on msidc.ap.nic.in; and AP Procurement portal i.e. apeprocurement.gov.in will be binding on them. In order to provide reasonable time to take the amendment into account in preparing their bid, Tender Inviting Authority may at discretion, extend the date and time for submission of online bid.
- iv. Any person who has downloaded the tender document should look for amendment, if any, on the website msidc.ap.nic.in; and AP Procurement Portal i.e.apeprocurement.gov.in for which APMSIDC will not issue any separate communication to them.
- v. During tender or price agreement period, if L1 bidder is debarred/deregistered/blacklisted/banned by any Central Government or state Government or its procurement agencies due to quality failure, APMSIDC may purchase the Sanitary Napkins(Referred as item) from other bidders who shall match the price of L1 or may go for fresh tender as per discretion of APMSIDC.
- vi. All the bidders are instructed to submit a copy of documents that are submitted online on or before due date in sealed cover.

3.1 Special Conditions

- i) Bids shall be submitted **online** only at procurement portalwebsite: https. In case of discrepancy between submitted online and hard copies, documents submitted online shall be considered for evaluation.
- ii) Bidder shall not modify the downloaded tender form including downloaded price Bid template in any manner. In case any tender form/Price bid template is found to be tampered with/modified in any manner, such bid will be summarily rejected, Bid Security would be forfeited, and bidder is liable to be banned from doing business with APMSIDC.
- iii) Bidders are advised to check the *website of APMSIDC:* <u>msidc.ap.nic.in</u>and Procurement portal website <u>https://apeprocurement.gov.in</u> prior to closing date of submission of tender for any corrigendum, addendum, or amendment to the tender document.

4. TECHNICAL BID

- 4.1 The Tenderer should upload the following documents while submitting technical bid. (Scanned copies of each page of all documents should be uploaded while submitting Technical bid).
 - a) The tenderers are required to upload scanned undertaking on stamp paper duly notarized by authorized signatory (ANNEXURE II) confirming each clause mentioned in Section 2 of eligibility criteria. If such undertaking is found to be false, then the EMD shall be forfeited by APMSIDC.
 - b) Samples and Offline documents with original ANNEXUREII in sealed cover should be submitted to APMSIDC, Mangalagiri on or before the scheduled date.
 - i) Earnest Money Deposit as indicated in Clause 3(ii) and Clause 7. of the tender document shall be in the form of **Demand Draft** favoring "MD, APMSIDC "payable at Mangalagiri. Tender cost and EMD in any other form like *cheque/cash/postal order* etc. will not be accepted. Scanned soft copy of the EMD instrument must be uploaded (ANNEXURE III) to the e-Procurement portal. and original EMD instrument should be submitted to APMSIDC, Mangalagiri on or before the schedule date of technical bid.
 - ii) The tenderers are required to upload an original certificate from the C.A.(Chartered Accountant) as per **ANNEXURE IV.**
 - iii) Authorization letter nominating an officer of the Tenderer on the printed letter head of the company to transact the business with the APMSIDC to be uploaded.

- iv) Non-blacklisting declaration (Annexure IX)
- c) A Checklist (ANNEXURE- V) shall be uploaded with technical bid.
- d) All the documents uploaded should also be signed by the authorized official of the Tenderer.

5. PRICE BID -

- **5.1.** Price Bid of the Tenderer.
 - i) The Tenderer shall fill in the rate per unit size inclusive of GST in respective column of BOQ for the items quoted.

ii) Determination of L1 bidder:

In determining the lowest evaluated price, the rate quoted per unit size inclusive of GST as indicated in price bid shall be taken into consideration and lowest landed price will be taken into consideration for determination of L1 Bidder.

- iii) The rates quoted should be in Indian Rupees. The Tenderer is not permitted to change/alter specification given in the ANNEXURE-VIII.
- iv) In case no information is given on GST, it shall be presumed that rate is inclusive of GST and no GST shall be charged by them under any circumstances.

6. OPENING OF TENDER

- **6.1** Technical bid evaluation will be done in the presence of technical committee.
- **6.2** After the completion of technical evaluation, preliminary objections will be published on APMSIDC portal **msidc.ap.nic.in** for replies from firms. After scrutiny of these remarks by the technical committee final evaluation will be done.
- **6.3** Only the technically qualified firms in the bid will be eligible for opening of price bid.

7. EARNEST MONEY DEPOSIT

i. The Earnest Money Deposit referred to under Clause 3(ii) & 4.1(a), shall be Rs. 3 Lakh. The Earnest Money Deposit shall be paid in the form of Bank Guarantee or Bankers Cheque or Demand Draft in favour of APMSIDC, payable at Mangalagiri. In case EMD in form of Bank Guarantee, Irrevocable Bank Guarantee in favour of APMSIDC from any Nationalized/scheduled Bank should be valid for a period beyond 6 months from the date of tender opening.

- The format of Bank Guarantee is at **ANNEXURE-X**. APMSIDC will not pay interest on any deposit held in the form of **Bankers Cheque or Demand Draft**.
- ii. The tender submitted without sufficient EMD will be summarily rejected.
- iii. Earnest Money Deposit will be refunded to the successful bidders within 30 days from the date of acceptance of rate for price agreement and on the deposit of Performance security deposit.
- iv. Earnest Money Deposit (EMD) of the unsuccessful bidders will be returned after finalization of tender with eligible bidder.
- v. Earnest Money Deposit (EMD) will be forfeited, if the tenderer withdraws his bid any time after opening of price bid / non submission of Performance security within the period prescribed/non supply of Sanitary Napkins.
- vi. Earnest Money Deposit (EMD) will be forfeited, in case of the lowest bidder, fails to execute the contract or deposit the performance security deposit within the stipulated time. The EMD shall be forfeited if any of the documents found incorrect.
- vii. SSI units situated in AP state are exempted from the payment of EMD.

8. OTHER CONDITIONS

- 8.1 (i) The details of the required item andits specifications are shown in ANNEXURE -VIII. The tender quantity mentioned herein is not a fixed procurement quantity and it is only a tentative requirement and may be increased or decreased by APMSIDC, at its discretion, depending on its actual need. Though the tentative quantity is indicated in the price agreement, the APMSIDC, will confirm the actual requirement then and there through purchase order/orders. The tenderers shall supply the Item only on the basis of the purchase order issued from time to time within validity of contract period by the APMSIDC. Any supply without a valid purchase order will not be acceptable by APMSIDC and the APMSIDC shall not be responsible for any loss on this account.
 - (ii) In case the bidder is Importer, the importer is required to sign and upload on behalf of the exporter which would be supported by documentary evidence provided by the manufacturer.
 - (iii)However, once the purchase order/orders is/are issued by the APMSIDC, the tenderer shall not renege from the commitment of supplying the quantity mentioned in the acceptance of tender for price agreement.
 - (iv) The rates quoted shall not be varied with the ordered quantity during the full contract period.

- (iv) APMSIDC may increase the quantity as per the requirement and the rates shall remain the same for a duration of full contract period.
- 8.2 Rates (inclusive of Customs duty, packing & forwarding charges, transportation, insurance and any incidental charges, all taxes, GST) should be quoted on door delivery basis to all 13 Central Drug stores located in District headquarters of AP state. Cross conditions like "AT CURRENT MARKET RATES" shall not be accepted. Handling, clearing, transport charges etc., will not be paid separately. The delivery should be made as stipulated in the purchase order placed with Tenderers.
- **8.3** Each tenderer/bidder must quote not only the unit rate but also the total value of each item quoted for supply in the respective columns.

(i) FALL CLAUSE:

If at any time during the execution of the contract, the supplier reduces the sale price or sells or offers to sell at such stores, as are covered under the contract, to any person / organization including the purchaser or any department of Central government/state Govt. or its procurement agencies at a price lower than the price chargeable under the contract, he shall forthwith notify such reduction or sale or offer of sale to the purchaser and the price payable under the contract for the stores supplied after the date of coming into force of such reduction or sale or offer of sale shall stand correspondingly reduced.

- **8.4** The rates quoted and accepted will be binding on the Tenderer for the full contract period of Two years and any increase in the price will not be entertained till the completion of this contract period. Accordingly, this clause will be applicable for all orders placed during the contract period. However, Price agreement validity period may be extended for period up to further one year at same rate, terms & conditions based on need and discretion of the APMSIDC with consent form supplier.
- 8.5 No Tenderer shall be allowed at any time and on any ground, whatsoever it may be, to claim revision or modification in the rates quoted by them. Representation to make correction in the tender documents on the ground of clerical error, typographical error, etc., committed by the Tenderers in the Bids shall not be entertained after submission of the tenders. Cross Conditions such as "SUBJECT TO AVAILABILITY", "SUPPLIES WILL BE MADE AS AND WHEN SUPPLIES ARE RECEIVED" etc., will not be entertained under any circumstances and the tenders of those who have mentioned such conditions shall be treated as incomplete and accordingly the Tender will be summarily rejected.
- **8.6** The Tenderer shall allow inspection of the factory and other premises at any time after the opening of technical bid and during the entire contract period by a team of Experts/Officials nominated by the Tender Inviting Authority for the purpose. The Tenderer shall extend necessary cooperation to such team in inspection of the

manufacturing process, quality control measures adopted etc., in the manufacture of the items quoted. If Company/Firm does not allow for any such inspection, their tenders will be rejected. If any such situation arises after placement of contract, the same shall be cancelled at the firm's risk.

8.7 "AP Govt Supply – Not for Sale" should to be printed on each unit/label by the successful bidders. However, this is exempted for imported items.

9. ACCEPTANCE OF TENDER

- 9.1 (i)In case, L2 bidder does not agree to match L1 rate, 100% tender quantity shall be awarded to L1 bidder. The purchase order shall be issued to L1 bidder and L2 bidders simultaneously as per discretion of APMSIDC depending upon requirement. In case, order is placed only on L1 bidder and if they fail to supply in stipulated time or due to quality failure, the purchase order shall be issued to L2 bidder.
 - (ii) Negotiation if required will be done at APMSIDC premises.
- **9.2** APMSIDC reserves the right to accept or reject the tender for the supply of items without assigning any reason.
- **9.3** The acceptance of the tenders for Price Agreement for two years period will be communicated to the Tenderers in writing (ANNEXURE VI).

10. PERFORMANCE SECURITY DEPOSIT

10.1 Performance Security Deposit:

On being informed about the acceptance of the tender for 2 years price agreement, the successful tenderer shall be required to pay a Performance Security Deposit of 5% of the contract value subject to a maximum of Rs.10 lakhs per product in the form of Demand Draft drawn in favour of MD, APMSIDC Mangalagiri from any nationalized/scheduled Bank.

- **10.2** The Tenderer shall not, at any time, assign, sub-let or make over the contract or the benefit thereof or any part thereof to any person or persons whatsoever.
- 10.3 All notices or communications relating to and arising out of this price agreement or any of the terms thereof shall be considered duly served on or given to the Tenderer if delivered to him or left at the premises, places of business or abode as provided by the tenderer.
- 10.4 If the lowest selected Tenderer fails to deposit the required Performance Security Deposit (PSD) within the time specified or withdraws the tender, after the intimation of the acceptance of the tender or owing to any other reasons to undertake the contract, the contract will be cancelled and the Earnest Money Deposit deposited by the tenderer along with the tender shall stand forfeited by

- the APMSIDC and the firm will also be liable for all damages sustained by the APMSIDC apart from blacklisting and other penal actions.
- 10.5 The performance security deposit of supplier will be returned after the end of rate contract period by APMSIDC only after the supplier has given undertaking to replace sanitary napkins supplied and indemnify APMSIDC against any losses on account of quality parameters.
- **10.6** SSIunits situated in A.P are exempted from payment of Performance Security Deposit.

11. METHODOLOGY FOR PLACING ORDERS

For the above purpose the following procedures will be adopted

- a) After the conclusion of Price Bid opening, the rates offered by tenderers for each product are evaluated and lowest acceptable rate (L1 Rate) arrived at is declared and that tenderer is informed.
- b) The successful Tenderer is eligible for the placement of Purchase Orders only after depositing the required amount as Performance Security calculated by APMSIDC.
- c) If two or more than two Tenderer's are declared as L1 for the same item(s), such Tenderers are eligible for price agreement and the placement of Purchase Orders for such item(s) for which they are declared as lowest. Placement of order shall be shared equally amongst these bidders subject to their capacity.
- d) In the case of purchase of goods where the quantity offered at the lowest price is less than the total quantity required, the APMSIDC may, after placing orders with the lowest evaluated Tenderer for the entire quantity offered by such Tenderer subject to his ability to supply, require all the other eligible Tenderers who participated in the tender and offered a price higher than that offered by the lowest evaluated Tenderer, to submit sealed offers of the quantity they would be willing to supply at the price quoted by the lowest evaluated Tenderer, and thereafter place orders for the remaining required quantity with all those who match the lowest evaluated price such that those who bid lower prices in the original tender get a higher priority for supply.
- e) If a supplier fails to execute supply order (0% execution) Performance Security Deposit of the product mentioned in purchase order shall be forfeited.
- f) Notwithstanding anything contained in para (e) above, the supplier, after committing the default in supply either partly or fully, can inform the APMSIDC about his willingness to execute the Purchase Order during the tender period. The APMSIDC at discretion may consider the willingness of the supplier on merit. However, such supplies will be subjected to the levy of Liquidated Damages,

- unexecuted fine and other penalties as stipulated in the tender document, price agreement and purchase order.
- g) The supplier shall start supply of the item required by APMSIDC at 13 Central Drug Stores (CDS), in Andhra Pradesh or any other place decided by APMSIDC within the stipulated period.
- h) The item supplied in excess of the ordered quantity shall not be accepted and the supplier shall take back the excess at their cost. APMSIDC will not be responsible for the loss to the supplier and will not entertain any demand/claim.
- i) After completion of supplies, the documents related to tax invoice, test reports of supplied batches or any other document shall be submitted to APMSIDC for proper acknowledgement of stocks. Supplier need to upload all the required details in eAushadhi portal prior to supply to CDS.APMSIDC will not be responsible for any delay in uploading the documents by the supplier which may lead to unforeseen penalties or any wrong entries due to typographical errors.
- j) It is the duty of the supplier to supply surgical consumables at the 13 CDS in AP or any other place decided by APMSIDC and supply shall conform to the conditions mentioned in the provisions of tender documents, viz., logo, nomenclature, specification etc. having a minimum of 20 months expiry period.
- k) APMSIDC reserves the right to place up to 50% additional purchase order of the quantities as contracted within validity of contract.

12. SUPPLY CONDITIONS

- **12.1** Purchase orders will be issued to the Tenderer(s) at the discretion of the APMSIDC as per actual requirements. All the supplies shall be received at the 13 CDS in AP or any other place decided by APMSIDC.
- **12.2** Within 4 days from the receipt of purchase orders, the Tenderer should inform APMSIDC through eAushadhi for the receipt of the purchase order.
- 12.3 The Tenderer should also Communicate and mail the details of supply dates, to APMSIDC within 7 days from the receipt of the purchase order. In case, the supply shall not be made by the date as conveyed by the supplier, supply order shall be cancelled at their risk and cost. If no response is received within 7 days from the supplier / tenderer about supply of sanitary napkins as per purchase order, it shall be presumed that the supplier/tenderer is not interested to supply the sanitary napkins ordered as per purchase order and APMSIDC shall purchase the sanitary napkins from alternative sources.

- 12.4 Supplies against a purchase order shall be completed within 60 days otherwise liquidated damages are levied by APMSIDC as mentioned in clause 18.1.If the Tenderer fails to execute the supply within the stipulated time, the APMSIDC is at liberty to make alternative arrangement for purchase of the items for which the Purchase orders have been placed, from any other sources or in the open market or from any other Tenderer who might have quoted higher rates, at the risk and the cost of the defaulted supplier and in such cases the APMSIDC has every right to recover the cost and impose Liquidated Damages as mentioned in Clause 18. In case of any variation in prices during alternative procurement will be charged to L1 bidder or defaulted supplier.
- **12.5** The liquidated damages as specified in clause 18 of the tender conditions will be levied. However, the supplier must take prior written approval from APMSIDC for supply ofitembeyond stipulated delivery period in Purchase order.
- 12.6 The Tenderer must submit test report for every batch of itemalong withinvoice. In case of failure on part of the supplier to furnish such report, the whole batch will be returned to the supplier and he is bound to replenish the same with Govt. approved lab test report. The item supplied by the successful Tenderer shall be of the best quality and shall comply with ISO/BIS/CE/ISI/ISO and the specifications specified in the tender.
- 12.7 If at any time the Tenderer has, in the opinion of the APMSIDC delayed the supply of item due to one or more reasons related to Force Majeure events such as riots, mutinies, wars, fire, storm, tempest, floods or other exceptional events at the manufacturing premises, the time for supplying the item may be extended by the APMSIDC at discretion for such period as may be considered reasonable. However, such extension shall be considered only if a specific written request is made by the Tenderer within 10 days from the date of occurrence of such event with necessary documentary evidence. The exceptional events do not include the Increase in the cost of raw material, Electricity failure, Labour disputes/Strikes, Insolvency, and Closure of the Factory/Manufacturing unit on any grounds etc.
- **12.8** The supplier shall not be liable to pay Liquidated Damages (LD) and forfeiture of performance security deposit for the delay in executing the contract on account of the extension of supply period on the ground of force majeure events.
- 12.9 If the product is not consumed prior to its expiry date i.e., six months before expiry, the supplier will notify about the short expiry batches upon receipt of such information the supplier should replace (at own cost of supplier to and fro) the short expiry/expired quantity with fresh stock of longer shelf life, otherwise the value equal to the cost of expired quantity will be deducted from the bills or any other amount payable to the firm.

13. LOGOGRAMS

13.1 AP Government Supply – Not for Sale shall be printed on each item cover.

14. PACKING

- 14.1 The supplier shall provide packing of the goods to prevent their damage or deterioration during transit to their final destination as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit and open storage. Packing case size and weights shall take into consideration.
- **14.2** The packing, marking and documentation within and outside the packages shall comply strictly with such special requirements, as shall be provided for in the contract and subject to clause 18 and any subsequent instructions ordered by the purchaser.

15. QUALITY TESTING

- 15.1 Samples of supplies from each batch will be chosen at the point of dispatch at supplier's site or receipt of supply or distribution/storage points for testing at discretion of APMSIDC. Handling and testing charges will be borne by APMSIDC for the above purpose.
- 15.2 In the event, if the samples fail in quality tests or found to be not as per specifications, APMSIDC is at liberty to make alternative purchase of the items for which the purchase orders have been placed from any other sources or in the open market or from any other Tenderer who might have quoted higher rates, at the risk and the cost of the supplier and in such cases the APMSIDC has every right to recover the cost and impose penalty as mentioned in Clause 19.
- **15.3** The products should conform to the standards of ISO/BIS/CE/ISI/ISOas the case may be.
- 15.4 The products should conform to the standards of ISO/BIS/CE/ISI as the case may be. In case the product is not included in the any of the said compendiums, the supplier, upon award of the contract, must provide the reference standards and testing protocols for quality control testing. For imported products, respective Country.

16. PAYMENT PROVISIONS

16.1 No advance payments towards costs of item will be made to the Tenderer.

- 16.2 Payments towards the supply of sanitary napkins will be made within 60 days from the date of receipt of goods, as per the tender terms and condition. The payment will be made either by means of through AP Government Finance portal CFMS / RTGS (Real Time Gross Settlement System)/Core Banking/NEFT. The Tenderer shall furnish the relevant details in original (ANNEXURE VII) to make the payment through CFMS/RTGS/Core Banking/NEFT.
- **16.3** All bills/Invoices should be raised in duplicate and the bills should be drawn as per GST Rules in the name of MD, APMSIDC, Mangalagiri, Andhra Pradesh.
- 16.4 (i) Payment of 50% for a given purchase order will be made after completion of 75% supplies of ordered quantity and remaining will be paid after completion of 95% of supplies. In case any purchase order is executed partially beyond 75% up to 95% remaining bills will be processed at the discretion of APMSIDC by imposing a penalty of 10% on unexecuted quantity value only.
 - (ii) The payment for part supply if any will subject to the deduction of liquidated damages, penalty towards unexecuted quantity, risk and cost etc., as per the tender conditions.
 - 16.5 If at any time during the period of contract, the price of tendered items is reduced or brought down by any law or Act of the Central or State Government or by the Tenderer himself, the Tenderer shall be bound to inform the APMSIDC immediately about such reduction in the contracted prices. Tender Inviting Authority is empowered to unilaterally effect such reduction as is necessary in rates in case the Tenderer fails to notify or fails to agree for such reduction of rates.
- 16.6 In case of any increase or decrease in the GST after the date of submission of tenders and during the tender period, such variation in the GST will be to the account of the APMSIDC. For claiming the additional cost on account of the increase in GST, the Tenderer should produce the proof of having paid additional amount on this account on the goods supplied to APMSIDC from the concerned authorities and also must claim the same in the invoice separately.
- 16.7 However, the basic price structure and the price of the sanitary napkin item approved under the tender shall not be altered. Similarly, if there is any reduction in the GST as notified by the Govt., after the date of submission of tender, the Tenderer will be paid based on the unit rate worked out on the basis of the reduced GST without any change in the basic price or the price structure of the item approved under the tender. Any increase or decrease inGST will be considered based on the notification issued by the Government.
- 16.8 However, if the firm supplies after originally stipulated delivery period, increase in GST shall be borne by the supplier. In case of decrease in taxes/GST due to statutory variation in taxes/GST, the same shall be passed on by the supplier to the APMSIDC.

16.9 Subject to the conditions mentioned in the Purchase Order, Tender Document, Price Agreement and here under, the Supplier is entitled for the payment against supply. In case of any discrepancy in levy of LD, Penalty, Unexecuted Fine, Short Passing of Bills, such discrepancy shall be intimated within 30 days from the date of receipt of payment.

17. TESTING CHARGES:

In all supplies, testing charges will be borne by APMSIDC as per the Batch sizes provided by Firm.

18. <u>LIQUIDATED DAMAGES AND OTHER PENALTIES:</u>

18.1 Liquidated damages and penalties -

Sr. No.	Penalty	Action
1	Supply period without penalties	Upto 60 days from the date of issue of PO, supplies shall be started by 30 th day from the date of issue of PO
2	0.5% per day	For 61 st day to 105 th days, but not exceeding 10% of the PO value for all other firms except 5% for local AP SSI (Small Scale Industry) Units
3	PO Cancellation	Beyond 105 days PO will be cancelled and stocks will not be accepted. PSD will be forfeited. Alternate Procurement will be done from the other bidders matching with L1 price or at their quoted price or from the other open sources procurement and difference in procurement will be charged to the L1 supplier
4	Other penalties	If two POs were not executed, the firm will be declared as "Undependable" for the product and further action will be taken as per clause 20.2.3 of this tender.

- **18.2** All the Tenderers are required to supply the product(s) with printed "Andhra Pradesh Govt. Supply Not for Sale". If there are any deviations in this condition, a penalty of 0.5% of supplied batch value shall be levied.
- **18.3** If the supply is received in damaged condition, open delivery of the supplies shall be received, wherein it is possible to physically inspect the shipment, damaged products shall not be accepted.

19. PENALTIES ON ACCOUNT OF QUALITYFAILURE:

- 19.1 If the samples do not conform to statutory standards, the Tenderer will be liable for relevant action under the existing laws and the entire stock in such batch has to be taken back by the Tenderer within a period of 30 days of the issue of the letter from the APMSIDC Such stock shall be taken back at the expense of the Tenderer. Further, actual testing charges (including handling charges for conducting those tests) shall be paid to APMSIDC by the supplier otherwise these charges shall be recovered from their pending bill/EMD/performance security deposit. The APMSIDC has the right to destroy such "NOT OF STANDARD QUALITY" if the Tenderer does not take back the goods within the stipulated time.
- 19.2 The decision of the APMSIDC or any officer authorized by him, as to the quality of the supplied surgical consumables shall be final and binding. In such cases, the APMSIDC will be at liberty to terminate, the contract either wholly or in part on 30 days' notice. The Tenderer will not be entitled for any compensation whatsoever in respect of such termination besides forfeiture of Performance Security Deposit.
- 19.3 For contravention of the stipulations of the contract or for other justifiable reasons, the contract may be terminated by the APMSIDC, and the Tenderer shall be liable to pay for all losses sustained by the APMSIDC in consequence of the termination which may be recovered from the Tenderer, as per rules besides forfeiture of Performance Security Deposit.
- **19.4** Non-performance of any of the contract conditions and provisions will disqualify a firm from participating in the tender for the next 2 years besides forfeiture of Performance Security Deposit.
- 19.5 In the event of making Alternative Purchase, as specified in Clause 12.4 (a) and in Clause 15.2 or any other, penalty will be imposed on the supplier. The excess expenditure over and above contracted prices incurred by the APMSIDC in making such purchases from any other sources or in the open market or from any other Tenderer who has quoted higher rates and other losses sustained in the process, shall be recovered from the Performance Security Deposit or from any other money due and become due to the supplier and in the event of such amount being insufficient, the balance will be recovered personally from the supplier as per rules.
- 19.6 In case the supplies are not as per the standards, the entire supplied batch value shall be withheld initially till confirmation from an authorized testing agency. If the supplies are found to be substandard then the entire batch shall be rejected.

19.7 In all the above conditions, the decision of the MD, APMSIDC shall be final and binding.

20. BLACKLISTING CRITERIA

20.1 BLACKLISTING OF PRODUCT/TENDERER ON WITHDRAWAL OF TENDER

If the Tenderer(s) fails to perform the obligations under the tender conditions / commits default in the performance of the contract, such Tenderers will be blacklisted for a period of 2 years by APMSIDC from the date of observing the defect besides forfeiture of Performance security deposit.

20.2 BLACKLISTING FOR QUALITY FAILURE

20.2.1 Quality Test by the Empaneled Laboratories of APMSIDC

- a) Each batch of supplied item upon the direction of APMSIDC shall be subjected to quality test by the empaneledlaboratories.
- b) The samples collected from each batch of supply of sanitary napkins will be sent to the empanelled testing laboratories for testing the quality of surgical consumables. In addition to the above APMSIDC shall also draw the samples of products supplied to the health facilities and get the same tested, to make sure the products are conforming to quality requirements.
- c) If sample passes quality tests in all respects, APMSIDC will instruct its CDS to release such items for usage.
- d) If the sample of any batch fails in quality test and report is received stating Not of Standard Quality such batch of product shall be rejected.
- e) If the supplier challenges and requests for retesting after an NSQ is received from empanelled laboratory (other than Government Laboratory), the other portion of the same batch shall be sent to State Drugs Control Laboratory, AP or any other Government testing laboratory or NABL accredited laboratory as decided by APMSIDC. The test report received from any of the Government Laboratory these laboratories will be final for any decision and will be binding to the supplier. The cost of such retesting shall be recovered from the supplier.
- f) If two batches of item supplied by the same supplier is reported to be NOT OFSTANDARD QUALITY (NSQ), then the product of the firm shall be blacklisted for 2 years after observing procedure laid down in Para 20.2.2.

20.2.2 Procedure for Blacklisting:

- i) On receipt of test report from an authorized test agency, that a particular item is "NOT OF STANDARD QUALITY" (As the case may be), a show cause notice shall be issued to the supplier calling for explanation within 7 days from the date of notice. On receipt of explanation from the supplier, the MD, APMSIDC may take appropriate action on merits of the case and impose penalty including the blacklisting of the item of the product/company or firm as deemed fit besides forfeiture of Performance Security Deposit.
- ii) If a supplier company/firm is blacklisted according to the procedure stated above, such supplier is not eligible to participate in any of the tenders floated by the APMSIDC until the period of backlisting is over.

20.2.3 BLACKLISTING FOR NON-SUPPLY:

Due to non-supply of item against any purchase order, 5% value of purchase order shall be recovered from the supplier in addition of other penal like risk purchase. In case of repeated circumstances of non-supply of items i.e. 3times, the supplier may be blacklisted for 2 years in addition of forfeiture of Performance Security Deposit/ EMD and other penal action.

21. SAVING CLAUSE

No suit, prosecution or any legal proceedings shall lie against the Tender Inviting Authority or any person for anything that is done in good faith or intended to be done in pursuance of the tender.

APMSIDC reserves the right to make modification, alteration or relaxation in any of the clauses or conditions given in this tender document.

22. RESOLUTION OF DISPUTES

The APMSIDC and the supplier shall make every effort to resolve, amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the contract.

23. FRAUDULENT AND CORRUPT PRACTICES:

1) For bidders:

If the APMSIDC determines that a Supplier has engaged in corrupt, fraudulent, collusive, coercive or obstructive practices, in competing for or in executing the Contract, then the APMSIDC may, after giving 7 days' notice to the Supplier, terminate the Supplier's engagement under the Contract and cancel the contract, and the procurement will be made at the risk and cost of the supplier besides blacklisting the bidder for 2 years with forfeiture of Performance security deposit apart from other penal actions.

It is purchaser's policy to ensure that suppliers and their authorized representatives/agents observe the highest standard of ethics during the procurement and execution of such contracts. (In this context, any action taken by a bidder, supplier, contractor, or by their authorized representatives/agent, to influence the procurement process or contract execution for undue advantage is improper) In pursuance of this policy, the purchaser;

- (a) defines, for the purposes of this provision, the terms set forth below as follows:
- i) "corrupt practice" is the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party ("another party" refers to a public official acting in relation to the procurement process or contract execution]. In this context, "public official" includes staff and employees of other organizations taking or reviewing procurement decisions.
- ii) "fraudulent practice" is any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial or other benefit or to avoid an obligation (a "party" refers to a public official; the terms "benefit" and "obligation" relate to the procurement process or contract execution; and the "act or omission "is intended to influence the procurement process or contract execution).
- iii) "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party ["parties "refers to participants in the procurement process (including public officials) attempting to establish bid prices at artificial, noncompetitive level].
- iv) "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party (a "party" refers to a participant in the procurement process or contract execution).
- v) "obstructive practice" is
 - (a) deliberately destroying, falsifying, altering or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede an investigation into allegations of a corrupt, fraudulent,

coercive or collusive practice; and/or threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or acts intended to materially impede the exercise of the purchaser's inspection and audit rights provided for under sub-clause (e) below.

(b) will reject a proposal for award if it determines that the bidder considered for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the contract in question;

(c)will cancel the contract if the purchaser determines at any time that the bidder, supplier and contractors and their sub-contractors engaged in corrupt, fraudulent, collusive, or coercive practices.

(d)will sanction a firm or individual, including declaring ineligible, either indefinitely or for a stated period of time, to be awarded a contract if it at any time determines that the firm has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for, or in executing, a contract; and

(e)will have the right to inspect the accounts and records of the bidders, supplier, and contractors and their subcontractors/authorized representatives and to have them audited by auditors appointed by the purchaser.

24. JURISDICTION

In the event of any dispute arising out of the tender, such dispute would subject to the jurisdiction of the Honorable Civil Courts within the city of Vijayawada only.

ANNEXURE -I: Design for logograms

DESIGN FOR LOGOGRAMS

SPECIMEN LABEL FOR OUTER CARTON AND INNER INDIVIDUAL PACK OF THE PRODUCT

A.P. GOVT.

SUPPLY

NOT FOR SALE

(or)

ఆంధ్రప్రదేశ్ ప్రభుత్వ సరఫరా అమ్మడానికి కాదు.

DECLARATION

I do hereby declare that I will supply theitem asper the above design.

Signature

ANNEXURE -II: Declaration

(On nonjudicial Stamp Paper)

Ref. Clause No. 4

DECLARATION

I/We M/s..... represented by its Proprietor/Managing Partner /Managing Director having its registered office at and its factory premises at do hereby declare as under:-

that I/we have carefully read all the terms and conditions of tender with ref. no. 58(20-21)/APMSIDC/Medicine Wing/2020-22 Dated: 03-06-2020including Amendment(s) to Tender document (if any) issued by APMSIDC, Mangalagiri and accept unconditionally all terms and conditions of tender document including Amendment(s) to Tender document (if any).

- (I) I/We hereby declare that all required annexures and documents are uploaded.
- (II) lam / We are aware of the Tender inviting Authority's right to forfeit the Earnest Money Deposit and /or Performance security deposit and blacklist me/us for a period of 2 years if, any information furnished by us proved to be false at time the of inspection and also not complying with any of the tender conditions.

Name of	the	bidder	•
Address:			

Name of the authorized signatory:

Sign and Seal:

ANNEXURE-III: EMD Details	
Ref. Clause No. 3(ii), 4 and 7	
DETAILS OF E.M.D SUBMITTED	
UPLOAD THE SCANNED COPY OF DEMAND DRAFT	

ANNEXURE- IV: CA Certificate Ref. Clause No. 2.1 (IV)

{Format for a certificate from the C.A.(Chartered Accountant) }

(I) It is certified that M/s					
` '	e annual Turnover of M/s . ow and certified that the st		•	ast three years are	
S.No	Financial Year	Turnover in Lakhs(Rs.)			
1	2016-17				
2.	2017-18				
3.	2018-19				
TOTAL	,	Rs	Lakh		
Average	Turnover per annum	Rs	Lakh		
(MSE)/SS	er, It is certified that M/S SI in State of Andhra I ate authorities for quot SIDC/Medicine Wing/2020	Pradesh and registered ted products against	d with D APMSID	OC tender No. 58(20-	
Date					
(Name, S	Signature & Stamp)				
Registrat	ion no.				

ANNEXURE- V: CHECK-LIST

Ref. Clause 4.1 (d)

S.N	Check List	YES	NO	PAGE
1	Processing Fee: The bidder shall remit processing fee Rs. 5625/- in the form of DDin the name of The Managing Director, APMSIDC, Mangalagiri.			
2	EMD Rs. 3,00,000/- in the form of Demand Draftuploaded as per ANNEXURE-III DD NoDateissued by(name of bank) and delivered to APMSIDC. Uploaded NSIC or MSME certificate for exemption if any.			
3	Self-certification that firm is not blacklisted/debarred as per annexure-IX			
4	Scanned copy of Valid ISO/BIS/CE/ISI/ISO Certification of Item. In case of imported products, scanned copy of validcertification of product to be uploaded			
5	Scanned copy of valid manufacturing/import/distributor License for the Product duly approved by the Licensing Authority			
6	Authorization of manufacturer in case of dealer/distributor/importer			
7	Authorization letter nominating a responsible Person of the tenderer to transact the business with the Tender inviting Authority.			
8	Scanned copy of ANNEXURE -II (Declaration for eligibility in participating the tender) original Annexure II delivered to APMSIDC.			
9	Scanned copy of ANNEXURE IV (certificate from the C.A)			
10	Scanned copy of ANNEXURE—VII (Details of the Tenderer)			

NOTE:-EMD instrument and ANNEXURE II are to be delivered in original to APMSIDC, Mangalagiri on or before Bid opening date.

Name and signature of authorized signatory (with company seal).

ANNEXURE VI: Declaration Form

DECLARATION FORM

I/We			having
our	Office at		accept the
conditions of tender document for the supply of Two years from the date of LoA.	of Sanitary Napkins	for the tender f	or a period
We hereby accept to supply price (price) rates quote selected item as accepted by the department.	the Sanitary Nap ed by us in the tend		•
			_
We will not quote & supply the items to lower than the rate quoted in this tender.	the any agency / stat	te in the countr	y at the rate
If we quote lower rate than the rate q state in the country in future, we will remit the		•	er agency /
	Signature	:	
	Date	:	
	Name of the		
	Firm and address	:	

ANNEXURE -VII: Details of the tenderer

Details Required	
Company Name	
PAN Number	
TIN Number	
GST NO.	
Date of Inception	
License No. & Date	
Issued By	
Valid Upto	
Postal Address of the Company	
Telephone No.	
Fax No.	
E-mail ID	
Alternate E-mail ID	
Name of the Managing Director / Director / Manager	
Mobile No. / Phone No	
E-mail ID	
Name and Designation of the	Name:
authorized company official	Designation:
Mobile No.	
E-mail ID	
	Company Name PAN Number TIN Number GST NO. Date of Inception License No. & Date Issued By Valid Upto Postal Address of the Company Telephone No. Fax No. E-mail ID Alternate E-mail ID Name of the Managing Director / Director / Manager Mobile No. / Phone No E-mail ID Name and Designation of the authorized company official Mobile No.

S.No.	Details Required	
5.	Bank Details	
	a) Name of the Bank	
	b) Branch Name & address	
	c) Branch Code No.	
	d) Branch Manager Mobile No.	
	e) Branch Telephone no	
	f) Branch E-mail ID	
	g) 9-digit MICR code number of the bank and branch appearing on the MICR cheque issued by the bank Branch	
	h)Type of Account(Current / Savings)	
	i)Account Number (as appear in cheque book)	

(In lieu of the bank certificate to be obtained, please upload the original cancelled cheque issued by your bank for verification of the above particulars).

I / We hereby declare that the particulars given above are correct and complete. If the transaction is delayed or not effected at all the reasons of incomplete or incorrect information, I would not hold APMSIDC responsible. I have read the conditions of the tender / Price agreement and agree to discharge the responsibility expected of me / from the company as a tenderer / successful tenderer.

Date:	Company Seal	Signature
Place:	(Name of the person sigr	ning & designation)

ANNEXURE - VIII: Specifications

(Probable tender quantity – 6 Crore Units)

Sanitary Napkins for the Scheme for the promotion of Menstrual Hygiene

Preamble:

Sanitary Napkin consists of an outer covering provided with sufficient number of channels for leak protection and an absorbent filler material with an adhesive back strip.

A. Description:

- 1. Covering:- The covering of the absorbent filler shall be made of good quality rayon knitted sleeve which has sufficient porosity to permit the assembled napkin to meet the absorbency requirements. The sanitary napkins shall have a non-absorbent barrier on one side which shall have an identifying mark indicating clearly the side of the barrier
- 2. Absorbent Filer:-The filer material, shall consist of cellulose pulp/wadding and shall be free from lumps, oil spots, dirt or foreign material etc.,
- 3. Back Strip:- A back strip for sticking the sanitary napkin on to the underwear should there using good quality adhesive material.
- 4. Absorbency:- The sanitary Napkin should be able to absorb not less than 50ml of normal saline (I.P.)
- 5. Size:- The size of absorbent section of the sanitary Napkin shall be as follows

Pad length	240+- 10mm	Core width	70+- 5mm
Core length	230+- 10mm	Pad thickness	15+- 2mm
Overall width	160+- 10mm	No of pads per pack	8 pads
Absorption	15ml/minute		

The thickness shall be measured by stacking 10 complete pads and measuring the stack height. The average thickness for the 10 pads shall be used as the pad thickness.

6. Weight:- The weight of one full sanitary napkin shall not be more than 10grams

B. Manufacture, Workmanship and Finish:

- The absorbent filler shall be arranged and neatly cut to the required size of the pad and form a uniform thickness throughout without any wrinkles or distortion.
 It shall be placed in the covering in such a way that it does not cause lump formation with the effect of sudden pressure.
- The covering fabric shall cover the filler completely.
- The Sanitary napkins shall have a very soft feel and when worn shall not chafe
 or give any uncomfortable feeling. It shall be free from all sorts of foreign matter
 and should be odourless
- The material used in the fabrication is non allergenic.
- The sanitary napkin will be free from acids and alkali
- The adhesive used in the napkin should not leave any mark and stain.
- Only indigenous manufactures of at least 3 years standing in production of required product shall be eligible.

C. Storage:

The supplier shall ensure that the raw materials as well as the finished good are stored in a clean place protected from dust, moisture, rodents and posts.

D. Shelf-Life:

The product shall have a minimum shelf life of three years. At least 5/6th of the shelf life must remain at the time of shipment.

E. Packing and Labeling:

(i) Primary Package:

Each Primary Package shall contain 8 Sanitary Napkins in a polyethylene bag of good quality material (subject to approval of sample by the purchaser) which will confirm to size of the product and sealed properly. The designing and printing of the bag shall be done at the cost of the manufacturer as per printing matter including logo. The printing work shall be in weatherproof ink and shall withstand immersion in water and remain intact. The primary package shall also include the name of the manufacturer, length and dimensions lot/ batch number, date of manufacturing and expiry and no. of sanitary napkins in each package. The designing of the primary package shall be subject to the approval of the purchaser.

(ii) Secondary Package:

The sanitary napkins contained in primary package should be packed in boxes for easy handling, transport and distribution. One box shall contain 200 primary packages of (8) Sanitary Napkins each. The box should be lined in the inner

side with polyethylene sheet which is waterproof. It shall be fabricated from Millboard/ grey board/ cardboard with a minimum of bursting strength of 750gsm. The designing and printing of the label on the secondary package shall be done at the cost of the manufacturer as per printing matter including logo.

F. Quality assurance:

- (i) Compliance: The supplier shall guarantee that the products
 - (a) Comply with all provisions of the specifications
 - (b) Meet the laid down standards for safety, efficacy and quality
 - (c) are fit for the purposes made known to the seller
 - (d) are free from defects in workmanship and in materials
- (ii) Pre-Dispatch Inspection / Testing:

The purchaser or his authorized representative may inspect the product at the supplier's factory and/or warehouse. Samples shall be drawn on random basis from each lot/batch offered. It shall be sent to the laboratory identified by the purchaser. The good shall be accepted subject to the approval of the samples for the laid down technical parameters in the specifications including package integrity test.

ANNEXURE – IX: Non-blacklisting declaration

(To be submitted on Applicant's company letter head)

Managing Director, APMSIDC Plot No.9, Survey No. 49, IT park, Mangalagiri, Guntur District – 522503 (AP)

Dear Sir,

Subject – Tender for procurement of sanitary napkins to APMSIDC for the year 2020-22 Tender number 58(20-21)/APMSIDC/Medicine Wing/2020-22

Date: 03.06.2020

We, the undersigned entity, having read and examined the aforesaid documents, issued by APMSIDC do hereby covenant, warrant and confirm as follows:

I/We hereby declare that I/we has/have not been debarred/ blacklisted by any Public-Sector undertakings, or any other Government Institutions or associated entities or any other Government / Semi Government organizations in India during last 03 years from the date of Tender 58. I/we further certify that I/we are competent officer in my company to make this declaration.

Thanking you,

Yours sincerely,

Date Signature of Authorized Signatory ... Place Name of the Authorized Signatory ... Designation ...

Name of the Organization ... Seal ...

ANNEXURE – X: Bank Guarantee format

(Ref: -Clause 7.1)

MODEL BANK GUARANTEE FORMAT FOR FURNISHING EMD

Whereas (hereinafter called the
"tenderer") has submitted their offer dated
called the "Purchaser) in the sum of Rs. Three lakhs only for which payment will and truly to be made to the said Purchaser, the Bank binds itself, its successors and assigns by these presents. Sealed with the Common Seal of the said Bank
this day of 2020.
THE CONDITIONS OF THIS OBLIGATION ARE:
(1) If the tenderer withdraws or amends, impairs or derogates from the tender in any respect within the period of validity of this tender.
(2) If the tenderer having been notified of the acceptance of his tender by the Purchaser during the period of its validity: -
a) If the tenderer fails to furnish the Performance Security for the due performance of the contract.
b) Fails or refuses to accept/execute the contract.
WE undertake to pay the Purchaser up to the above amount upon receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it owing to the occurrence of one or both the two conditions, specifying the occurred condition or conditions.
(Signature of the authorized officer of the Bank)

Name and designation of the officer Seal, name & address of the Bank